BIMCO TRAINING

BIMCO



MARITIME OPERATIONS
ACADEMY

Athens

17-20 November 2026



MARITIME OPERATIONS ACADEMY

BIMCO TRAINING

PROGRAMME

DAY 1

Charter party disputes

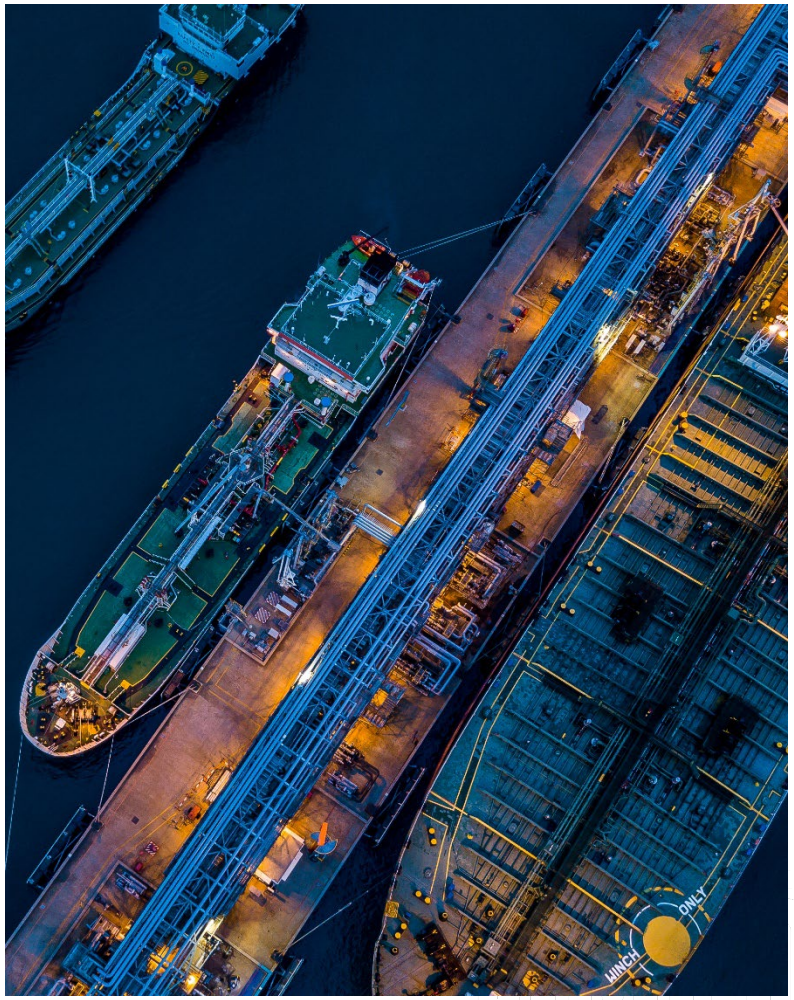
Day 1 of our four-day training programme is designed to provide a comprehensive understanding of key chartering dispute areas. The session will focus on voyage and time chartering disputes. In the morning, we will examine crucial topics such as deviation, "reasonable despatch", cancellation clauses, seaworthiness and the challenges associated with dangerous ports or cargoes.

After a short break, we will explore time chartering disputes, including offhire and hire deductions, illegitimate last voyages, employment and redelivery, and speed claims.

In the afternoon, we will dive into laytime and demurrage, covering the legal and financial aspects of demurrage, NOR, and time bar clauses.

The day will conclude with a practical case study to reinforce the key concepts discussed, followed by a participant dinner.

09:00-10:30 **Voyage chartering disputes:** ■ Deviation and "reasonable dispatch" ■ Cancellation clauses ■ Seaworthiness, dangerous ports/cargoes.	
10:30-10:45	*Break*
10:45-12:15 **Time chartering disputes:** ■ Offhire and deductions from hire ■ What is an Illegitimate last voyage? ■ Employment and redelivery ■ Speed claims and performance warranties.	
12:15-13:15	*Lunch*
13:15-14:45 **Laytime & demurrage:** ■ Demurrage and NOR, defined as legal and financial concepts ■ Damages for detention ■ Time bar clauses.	
14:45-15:00	*Break*
15:00-17:00	**Case study**
18:30-21:00	**Participant dinner**





MARITIME OPERATIONS ACADEMY

BIMCO TRAINING

PROGRAMME

DAY 2

Bunkers and decarbonisation

This day will begin with an overview of BIMCO clauses related to the EU Emissions Trading System (ETS), Carbon Intensity Indicator (CII) and FuelEU, offering practical advice for managing decarbonisation discussions with stakeholders. We will also examine how these clauses are applied to time and voyage charter parties.

The second session covers alternative fuels like LNG, biofuels and ammonia, their benefits, challenges and impact on bunker operations.

The final session addresses managing bunker claims, including disputes over fuel quality and volume, with advice on reading fuel delivery notes and supplier terms.

09:00-10:30

The operational and contractual aspect of decarbonisation:

- The overall thinking behind the BIMCO clauses addressing ETS, CII and FuelEU
- New decarbonisation clauses on the horizon
- The operational and practical challenges of negotiating and managing the new BIMCO clauses.

10:30-10:45	*Break*

10:45-12:15

Alternative fuels and bunkers:

- Overview of key alternative fuels: LNG, biofuels, ammonia and their role in reducing carbon emissions in shipping
- Challenges and benefits of using alternative fuels, including infrastructure requirements, supply chain issues and operational adjustments
- Impact of alternative fuels on bunker operations, including cost implications, regulatory compliance and fuel management strategies.

12:15-13:15	*Lunch*

13:15-14:45

Bunker operations in a changing global environment:

- From traditional quality discrepancies and supply delays to today's increasingly complex challenges, including cancellation, changes in ordered quantities and ETA, short offer validity periods, price volatility, fuel availability and supply window constraints.
- Navigating an increasingly complex sanctions landscape, changing regulatory requirements and compliance risks throughout the bunker procurement and supply chain, and understanding their implications for fuel sourcing, supplier selection and operational decision-making.
- Practical strategies for preventing, documenting and resolving bunker-related disputes efficiently, including challenging unjustified charges, managing contractual obligations, communicating with suppliers and other stakeholders, and mitigating the operational and financial consequences of supply disruptions and compliance-related issues.

14:45-15:00	*Break*
15:00-17:00	**Case study**

BIMCO



MARITIME OPERATIONS ACADEMY

BIMCO TRAINING

PROGRAMME

DAY 3

Port operations

We will start by exploring key cargo operations which may lead to disputes, beginning with cargo securing/fastening. This session will cover legal and financial responsibilities, disputes over additional costs (eg, lashing, trimming), and the application of international regulations like the CSS Code, with a case study on the MV PRIVOCEAN.

Next, we will examine cargo and stevedore damage, focusing on causes, responsibilities and prevention strategies.

In the afternoon, we will discuss disbursement and port expenses, covering common disputes over fees and the importance of clear written instructions to avoid disagreements.

The day will conclude with a practical case study.

09:00-10:30

Port and cargo operations:

- Discussion on the legal and financial responsibility for cargo operations based on the terms of the charter party
- Disputes in relation to the costs of additional securing measures (eg, lashing, strapping, trimming). Case study: MV PRIVOCEAN
- The application of international rules and regulations, eg the Code of Safe Practice for Cargo Stowage and Securing (CSS Code).

10:30-10:45	*Break*

10:45-12:15

Cargo and stevedore damage:

- Identifying common causes of cargo and stevedore damage during loading, unloading and handling operations
- Legal and contractual responsibilities for cargo damage, including the roles of shipowners, charterers, stevedores and the port agent
- Strategies for preventing damage, including proper cargo stowage, handling procedures, and cargo insurance (P&I) considerations.

12:15-13:15	*Lunch*

13:15-14:45

Time management and delays:

- Port State Control (PSC) inspections, compliance and preparing the vessel and crew
- Dealing with congestion, delays, weather, force majeure, war, strike and their impact
- Discussion on the communication and coordination between stakeholders to reduce delays, enhance operational efficiency and improve coordination.

14:45-15:00	*Break*
15:00-17:00	**Case study**

BIMCO



PROGRAMME

DAY 4

Regulatory compliance, vessel safety and risk management

On the last training day, we will focus on managing regulatory, operational and legal risks in vessel operations. The first session will cover the impact of international sanctions, due diligence requirements and compliance structures, including the responsibilities of shipowners, operators and charterers.

We will explore the practical challenges of operating in high-risk areas, including changing security situations, charterparty considerations, routing, deviation and instructions to the vessel.

We will additionally cover the key aspects of dispute resolution under English law, from London arbitration and English courts to enforcement, mediation and effective dispute strategy.

09:00-10:30

Sanctions & compliance:

- Discuss the impact of international sanctions on vessel operations and ensure compliance with regulatory requirements
- Reviewing the roles and responsibilities of shipowners, operators and charterers in adhering to sanctions-related regulations
- Exploring practical steps to prevent violations, including due diligence, vessel screening and compliance programs.

10:30-10:45	*Break*

10:45-12:15

Operating in high-risk areas: War risks and practical considerations

- Understanding war risks and their impact on vessel operations
- Assessing and responding to changing security situations and high-risk areas
- Charterparty considerations when trading to or through areas of conflict
- Practical issues around routing, deviation and instructions to the vessel
- Managing the interests and responsibilities of owners, charterers and other stakeholders.

12:15-13:15	*Lunch*

13:15-14:45

Dispute Resolution:

- Main aspects of dispute resolution under English Law
- London arbitration
- English Courts
- Security, injunctions, and enforcement
- Settlement, mediation, and litigation strategy

14:45-15:00	*Closing Remarks*

BIMCO

SPEAKERS



Haris Zografakis

Haris Zografakis is a partner at Stephenson Harwood, a leading London law firm that was named the Law Firm of the Year at the 2009 British Legal Awards. Over more than fifteen years he has dealt with all aspects of shipping and international trade law, acting both for traders and shipowners, as well as their respective insurers. He has been involved in several arbitrations and cases before the High Court, some of which have been reported: Trafigura v. Kookmin Bank, a seminal case on negative declarations and anti-suit injunctions in the context of oil product trading, arbitration reported as LMLN 22/2007, on jurisdiction issues in a shipyard dispute; the Sabrewing, regarding documentary requirements in the presentation of demurrage claims under tanker charter parties; the Johnny K regarding the question of damages in addition to demurrage and the Northgate, regarding validity of NORs and estoppel. He has lectured in four continents, including events organised by BIMCO, Universities, as well as the International Maritime Organisation and others, and has also been on the editorial board of the Shipping and Transport Law Journal. He is singled out by both main legal directories, Chambers and Legal 500, as a leading individual in his areas of expertise.



Sophie Pollard

Sophie is a partner at Hill Dickinson in Newcastle, UK. She advises on a wide range of contentious shipping matters, disputes arising out of charterparties, bills of lading, ship building contracts and contracts of affreightment. She also has experience advising on general average and salvage following marine incidents.

Sophie acts for P&I Clubs, shipowners and charterers, as well as cargo owners. She advises on all aspects of shipping and energy related matters, including those arising from the carriage of oil and gas.

She regularly advises clients in Arbitrations and High Court proceedings. Her cases are often multi-jurisdictional aspects, which involve working closely with foreign lawyers in matters such as enforcement.

She speaks regularly at conferences worldwide on shipping related issues.



Stephen Mackin

Stephen is a partner at Hill Dickinson in Newcastle, UK. He is a former mariner and now lawyer with experience, both practical and legal of all aspects and issues arising from the carriage of liquid cargoes by sea. He has been described by clients as “the lawyer you want on your right-hand side in any dispute”.

Stephen gained practical tanker experience with Shell on; VLCC’s, Shuttle tankers, Clean Product tankers and LNG tankers. As a lawyer his focus and practice centres on the issues that arise from the operation of tankers; shortages, contamination, bills of lading delay and the whole range of charter party related disputes.

Stephen’s specialisms include liquid cargo related issues, sanctions applicable to the movement of oil and gas, environmental issues and particularly the development of Emissions Trading Schemes, ship management – he is a member of the BIMCO SHIPMAN drafting committee.

He has a degree in Maritime Studies (BSc Hons – First), as well as the Common Professional Examination (Distinction) and the Law Society Finals (Honours).



MARITIME OPERATIONS
ACADEMY

BIMCO TRAINING

SPEAKERS



Bjarke Staal

Bjarke has worked over 30 years in the bunkering industry, for both traders/brokers and physical suppliers. Since 2021, he is Partner and General Manager in TERMOIL, a worldwide Bunker Trading House with offices in Cyprus, United Kingdom and Greece.
Before joining Termoil, he worked for one of the World's largest Bunker Trading Houses, BMS UNITED (since known as BASEBLUE), as Director in charge of Credit, Claims & Legal.

He has spoken at numerous panels and Bunker conferences and leading up to 2020, he hosted many internal and external seminars, including Training Seminars for traders and on behalf of BIMCO and P&I Clubs for their Members.



Lucie Ryan

Lucie is Senior Sanctions Specialist at The Swedish Club. She is responsible for sanctions compliance across the Club's underwriting, claims and operational activities, providing advice on EU, UK, US and UN sanctions regimes and supporting the club in navigating complex sanctions and trade related risk matters. Drawing on experience across private practice, P&I claims handling and sanctions compliance, Lucie advises on the practical impact of geopolitical developments and regulatory change on the maritime sector.

Before joining The Swedish Club, Lucie spent ten years in private practice with Clyde & Co in Greece, focusing on shipping and marine casualty matters. She subsequently worked as a Claims Executive at two International Group P&I Clubs before moving into sanctions.



John Xavier Butler

John is a partner at Adams & Moore Solicitors LLP, London. Dual-qualified as a Solicitor-Advocate in England & Wales and as a Solicitor in Hong Kong,John is also a Fellow of the Chartered Institute of Arbitrators (FCIArb) and has represented clients at arbitrations both 'ad hoc' and subject to institutional rules (including LMAA, SCMA,SIAC,LCIA, ICC, UNICTRAL, HKIAC, CIETAC and others).
John specialises in disputes arising out of charterparties, bills of lading, sale & purchase contacts and contracts of affreightment. Prior to joining A&M, John spent 9 years in Hong Kong(including a secondment to an IG P&I Club)and has experience of acting for parties across Asia, including owners, charterers, P&I insurers, brokers, cargo interests and shipyards in the marine sector.

Outside of the marine field, John has also acted for shareholders and creditors in commercial disputes, fraud and insolvency proceedings, both before the Hong Kong and London courts.

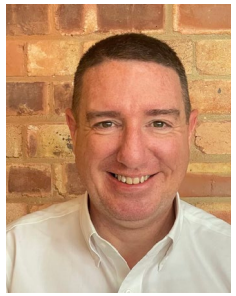
BIMCO

SPEAKERS



Mira Milouseva

Mira is a dually qualified solicitor of England and Wales and a Greek lawyer. Before joining Britannia as a Fleet Manager, Mira worked for eight years in another IG P&I Club and for 6 years in an international law firm in Greece dealing with contentious shipping matters. Mira has also worked for a year in an international trading company and for three years in a Greek law firm. Mira deals with a variety of P&I and FD&D matters for Britannia's Greek Members and is trilingual in English, Greek and Bulgarian.



Anthony Mollet

Anthony Mollet has more than 25 years' experience in the marine fuels industry. He began his career at Shell Trading & Shipping as a bunker buyer for the global fleet, gaining a grounding in fuel quality, supply and claims handling. He then spent ten years with the GAC Group, as General Manager of GAC Bunker Fuels and later as Head of Shipping for GAC UK and has supported sales and operations management for a physical marine fuels supplier in the Mediterranean. Anthony is now Trading Manager and Head of Alternative Fuels at Propeller Fuels, a UK-based global marine fuel trader and supplier. He co-founded the Marine Fuels Alliance in 2021, where he hosts podcasts and webinars on sanctions, FuelEU, credit and contract risk and he speaks regularly at industry events on the marine fuel transition.



MARITIME OPERATIONS ACADEMY

BIMCO TRAINING

ORGANISERS



Christian Hoppe

Christian is BIMCO's Head of Training. He is a lawyer and graduated from the University of Copenhagen with a Master's degree in 2001 and an LL.M. with Distinction from the University of Southampton in 2004. He worked at the Danish Maritime Authority from 2001 until joining the European Commission's Directorate-General for Maritime Transport and Energy in 2005.

Christian has been with BIMCO since 2009, being the General Counsel from 2016 to 2025, representing the association at various international meetings and managing a number of contracts and clauses related projects. Christian was seconded to Danish law firm Gorrissen Federspiel from 2017 to 2018 and was admitted to the Danish Bar in February 2019 (practice certificate deposited). From 2022 to 2023, he worked out of BIMCO's Singapore office whilst being part-time seconded to BW Group.



Elena Tassioula

Elena is General Manager of BIMCO for Greece and Cyprus based in Athens. She is also responsible for the execution of BIMCO training and seminars in Greece and Cyprus. Prior to joining BIMCO she worked for a shipowner in Singapore and Athens and before that in the energy sector. She has wide international commercial and managerial experience, a degree in International Marketing and Strategy and speaks 6 languages. Elena is a member of WISTA.

VENUE

Where will the course be held?

Amarilia Hotel
13 Agiou Nikolaou st. 16671
Vouliagmeni, Athens
Greece



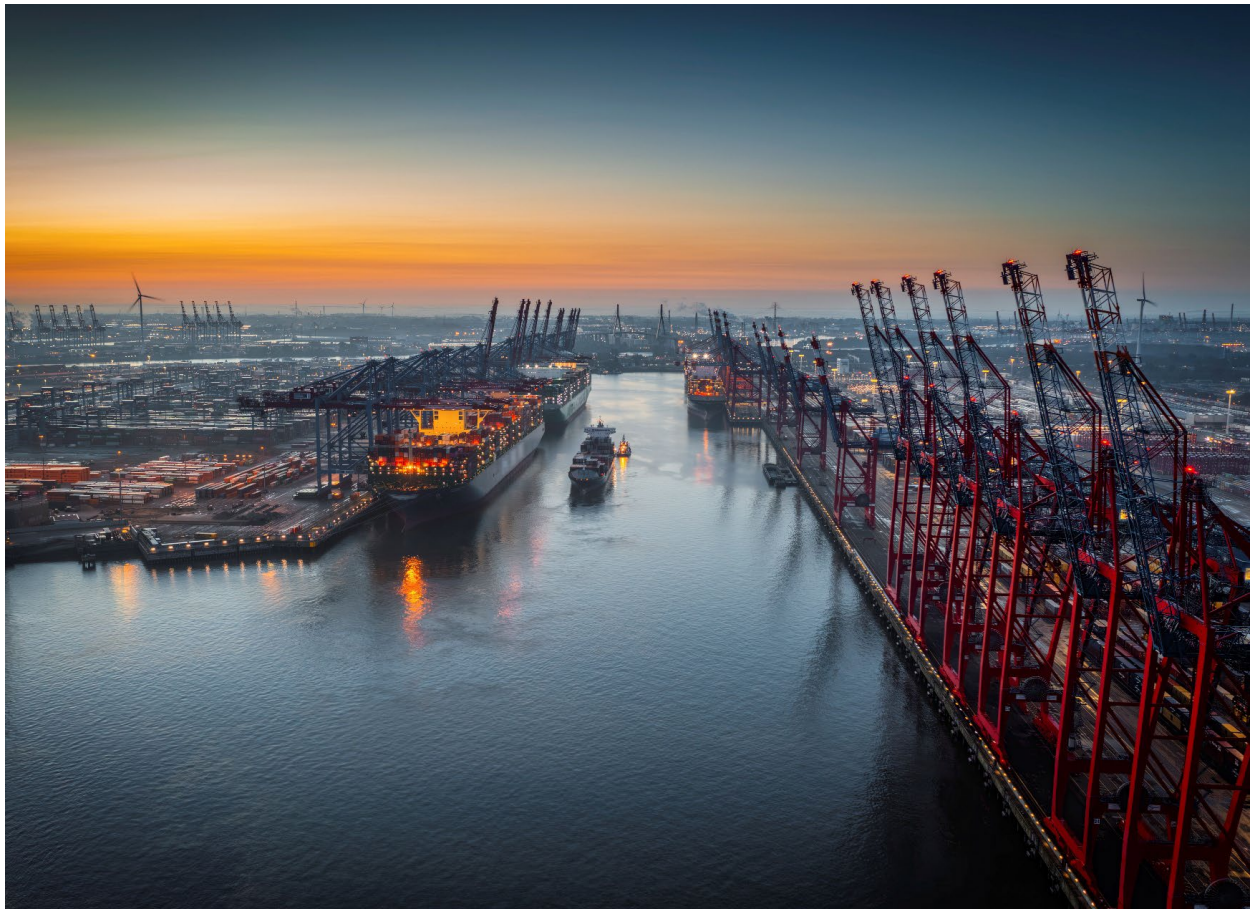
ORGANISER



Ansam Okbani

Ansam is a Training Manager at BIMCO. Prior to joining BIMCO in 2026, Ansam has worked as a French shipping lawyer for 14 years, handling various cases related to shipping, CMR, freight forwarding, customs claims.

She lived in Morocco, France, Spain, and now is based in Copenhagen.



VENUE

Where will the course be held?

Amarilia Hotel
13 Agiou Nikolaou st. 16671
Vouliagmeni, Athens
Greece



For more information, please contact:

Address: Bagsvaerdvej 161, DK-2880 Bagsvaerd, Denmark
Phone: +45 4436 6832
Email: *training@bimco.org*
Web: *www.bimco.org/training*

Come talk to BIMCO:

www.bimco.org/events

Follow us:

LinkedIn
company/bimco

BIMCO