

### EDUCATIONAL INSTITUTION MEMBERSHIP • BENEFITS & SERVICES

#### BIMCO's mission:

*...is to be at the forefront of global developments in shipping, providing expert knowledge and practical advice to safeguard and add value to our members' businesses.*

#### BIMCO's vision:

*...is to be the chosen partner trusted to provide leadership to the global shipping industry.*

As the global home for shipping, BIMCO focuses on three main goals:

- 1** creating a level playing field for the shipping industry
- 2** supporting business through standardisation and harmonisation
- 3** delivering useful tools, information and advice for the industry

The **educational institution membership category** is open for universities with a focus on the maritime industry. BIMCO supports its educational institution members through three core competencies:

#### Delivering contracts, clauses and training:

- World leader offering contracts & clauses in shipping covering all aspects of the sector.
- Utilizing BIMCO's expert knowledge of contracts & clauses, BIMCO offers courses developing skills that support and safeguard your business. Members receive substantial discounts.

#### Shaping practical regulations, standardisation and sharing knowledge:

- BIMCO represents its members in IMO on issues such as GHG.
- BIMCO promotes technical and contractual standardisation to support an efficient and level playing field.
- Online access to security warnings including piracy and drug smuggling, BIMCO's cargo databases covering liquid and solid bulk, ice information, etc.

#### Providing business support services, information and shipping market insight:

- Access to BIMCO's checklist on fixing contracts, explanatory notes for all BIMCO's contracts, information on 1,800+ ports around the world including the BIMCO holidays, etc.
- Independent market analysis with a focus on the underlying fundamentals in the market such as supply of ships, market demand, expected recycling of ships and number of new ships being built. Members also get access to a large amount of business supportive data.
- Access to [www.bimco.org](http://www.bimco.org) with individual logins for students or via one general account used by the institution.

Join BIMCO's global community consisting of more than 2,100 members in 120 countries and two-thirds of the world's tonnage.

#### GET INVOLVED

More than 500 BIMCO member volunteers are involved in committees, subcommittees & panels to network and contribute to the work of BIMCO. We believe in the power of togetherness.

#### BOOST YOUR BRAND

Use your membership to promote your business with the BIMCO membership certificate, listing in the online BIMCO member directory and by using the BIMCO logo.