

The logo features the word "BIMCO" in a smaller font above the word "TRAINING" in a larger, bold font, both in white. To the left of "BIMCO" is a small square icon with a white-to-grey gradient.

BIMCO TRAINING

The logo consists of the word "BIMCO" in a bold, white, sans-serif font, with a horizontal line above the letters.

BIMCO



BIMCO
SUMMER SHIPPING SCHOOL

Copenhagen
14-18 June 2027

DAY 1

09:00-09:25

Welcome & introduction

09:25-10:05

Setting the scene – the big picture:

With 90% of global trade carried by sea, shipping is the backbone of the global economy. As a highly regulated industry, the maritime sector relies on a global level playing field to function effectively.

To set the stage for the week’s programme, Andreas Nordseth, former Director General of the Danish Maritime Authority, will explore the complexity of the maritime sector and discuss the key opportunities and challenges ahead. Drawing on over 30 years of maritime experience, he will offer insights into the evolving regulatory landscape, sustainability imperatives and the forces shaping the industry’s future.



10:05-11:05

Maritime market analysis:

The aim of the session is to provide an understanding of the key drivers of shipping demand.

11:05-11:25

Break

11:25-12:30

An overview of international trade: Shipping and Contracts

- How does shipping work, and who are the key players in the movement of goods by sea?
- How do sales contracts, letters of credit, charter parties, bills of lading and insurance policies fit together?
- Follow the contractual and documentary chain behind a typical international shipment.

12:30-13:30

Lunch

13:30-14:30

Dispute resolution:

What you need to know about arbitration and litigation.

14:30-15:45

Introduction to time chartering:

- Duration
- Payment of hire
- Offhire and performance claims
- The duty to trade between safe ports and comply with legitimate employment orders
- Redelivery and geographical ranges.



15:45-16:15

Break

16.15-17.00

It’s all in the contract:

- Why standard contracts play a vital role in sustaining shipping
- Who writes the contracts and how do they become “standards”
- Example of major contract project
- Filling in the gaps – why individual clauses are such an important part of BIMCO’s work
- Key standard clauses in context
- The challenge of outdated documents and the importance of authenticated contracts.

17:00-18:00

Case study 1

19:00

BBQ at KolleKolle



DAY 2

09:00-10:30

Introduction to voyage chartering:

- Description of the vessel and seaworthiness
- Freight; definition and calculation, deadfreight; payment and deductions from freight
- Problems in the performance of voyage charterers; cancellation, breach of contract by owners or charterers, LOI's, cargo damage, casualties and general average.

10:30-11:50

Introduction to bills of lading:

A consideration of the three functions of the bill of lading and an explanation of why the bill of lading is such a fundamentally important document.

11:50-12:10 *Break*

12:10-13:10

Introduction to laytime and demurrage:

- How is laytime calculated?
- When does laytime start to run?
- What suspends the running of laytime?
- Is demurrage the only remedy for delay?

13:10-14:10 *Lunch*



14:10-15:15

Case study 2 – Worked example

15:30 *Bus leaves for Danish Maritime Museum*

16:30-18:00

Guided tour of the Danish Maritime Museum:

Located in a former dry dock next to Kronborg Castle, the museum offers an introduction to Denmark's maritime history and the importance of shipping in connecting people, markets and cultures.

18:00-18:30

Group photo at Castle Kronborg and visit to the castle fortifications

18:30 *Dinner at Elsinore Street Food*

20:30 *Bus from Elsinore to KolléKollé*



DAY 3

08:45	<i>Bus leaves for Force Technology</i>
09:30-11:30	<p>Ship design and development Force Technology – DMI (Division for Maritime Industries): Conducted tour including towing tank, wind tunnels and bridge simulator facilities.</p>
11:30	<i>Bus leaves for BIMCO House</i>
11:45	<i>Arrival at BIMCO House and coffee</i>
12:00-13:00	<p>Maritime decarbonisation:</p> <ul style="list-style-type: none"> ■ Decarbonisation and contracts in the world of international maritime trade ■ Do you know your EEXIs from your EEOIs from your EEDIs and your CIIs? Do you follow your MEPCs? Deciphering the alphabet soup.
13:00-14:00	<p><i>Light Lunch and coffee at BIMCO House</i> <i>Group photo in front of BIMCO House prior to departure</i></p>
14:10	<p><i>Bus leaves for Copenhagen</i></p> 

14:45-16:15

Decarbonization of the global maritime industry – Mærsk Mc-Kinney Møller Center for Zero Carbon Shipping:

Visit to the not-for-profit, independent research and development center looking to accelerate the transition towards a net-zero future for the maritime industry:

- What is climate change, maritime decarbonization challenge and the role of the Center.
- IMO Net Zero framework – developments of a global GHG regulation.

16:45-17:45

Canal boat tour from the pier at Amerikakaj to Toldboden

17:45

Copenhagen on your own





DAY 4

09:00-10:30	
Maritime & cyber security: This session explores key challenges in maritime and cyber security, including piracy, mass migration, and cyber threats.	
10:30-11:30	
P&I Insurance:	
<ul style="list-style-type: none"> ■ Features of P&I Insurance ■ Services of P&I Clubs ■ International Group. 	
11:30-11:45	<i>Break</i>
11:45-13:00	
Cargo claims and cargo damage	
13:00-14:00	<i>Lunch</i>
14:00-15:00	
Letters of indemnity:	
<ul style="list-style-type: none"> ■ When to be used ■ Position of the P&I Club ■ Guidelines in relation to LOI's. 	
15:00-15:30	<i>Break</i>

15:30-17:30	Case study 3: Group discussions and presentation of findings and general discussion.
18:10	<i>Boat leaves for Restaurant Jægerhuset</i>
19:00-21:45	<i>Dinner at Jægerhuset</i>



DAY 5

09:00-10:00

Shipbrokering

This session offers an introduction to shipbrokering, a vital part of the global shipping industry. Kasper Holm-Henningsen from MB Shipbrokers will explore the role of intermediaries in connecting shipowners with charterers or buyers with sellers. He will also discuss the evolution of brokering into financial services and business intelligence, providing insights into the daily operations of a major shipbrokering house.

10:00-11:45

Strategic networking:

- Psychological aspects of networking
- Networking and communication
- Culture & typology
- Creating a strong foundation.

11:45-12:00

Break

12:00-13:00

Strategic networking (continued):

- Conscious Networking – Changing your habits
- Decision making
- Map your network
- Conclusion.

13:00-13:45

Lunch

Game of Fixtures

13:45-14:00

Introduction to the game, rules and guidelines, how to win

14:00-16:15

Game of Fixtures:

All participants will be divided into teams, representing either time charterers or owners.

In an exercise based entirely on scenarios created by BIMCO for the Summer Shipping School, the participants will be employed in companies with interesting and exotic names such as “Almost Chartering” and “Desperate Shipping” (just to mention a few).

The competition is fierce when you constantly must find and match ships and positions. The winner(s) are the teams who fix their ships at the lowest rate and highest rate respectively, of course depending on who you represent!

16:15

Closing Remarks





Andreas Nordseth

Andreas Nordseth is an experienced maritime leader and policy expert with a strong background in international shipping governance. Until the end of 2024, he served as Director General of the Danish Maritime Authority, leading Denmark's efforts in blue growth, global maritime regulation, green shipping, and digital transformation. With extensive experience in international maritime policy, he has played a key role in shaping regulatory frameworks at the IMO and the EU.

Currently, he works as an independent advisor, board member, and consultant, focusing on maritime governance, sustainability, and industry innovation. His expertise spans strategic policy development, capacity-building in developing countries and the intersection of regulation and emerging technologies.



Niels Rasmussen

Niels Rasmussen joined BIMCO in 2022 and is the Chief Shipping Analyst.

Joining Maersk as a trainee at 19, he spent 24 years with the container giant before moving to the shipbroking industry. There he headed up the market research team at a major shipbroking company. Niels focuses on explaining and predicting supply and demand developments in the major shipping markets.



Zehra Göknaz Engin

Zehra Göknaz Engin is a Maritime Contract Manager in BIMCO's Contracts & Clauses Department. She is involved in the development of BIMCO's wide range of standard contracts and clauses with industry experts. Zehra is a Turkish-qualified lawyer and graduated from the University of Ankara, Turkey in 2014. Prior to joining BIMCO in 2022, she worked in the in-house legal department of a global container shipping company. Her duties included litigation support, drafting and reviewing corporate, commercial, and shipping contracts, as well as providing legal assistance to the sanctions and claims departments.



**Lucas Alexander
Low Petersen**

Lucas is a Maritime Contracts Manager at BIMCO. He joined BIMCO's Contracts & Clauses team in 2024, and he works on the development and revision of BIMCO's standard contracts and clauses. He has a background in maritime law from Bachelors and Masters in Laws studies at University of Copenhagen, and exchange studies at University College Cork. Before joining BIMCO, he gained professional experience in drafting and negotiating domestic and international contracts as in-house legal counsel.



Baris Soyer

Professor Soyer is the Director of the Institute of International Shipping and Trade Law at Swansea University (www.swansea.ac.uk/law/istl). He is a member of the British Maritime Law Association and British Insurance Law Association. He is the author of Warranties in Marine Insurance published by Cavendish Publishing (2001), Marine Insurance Fraud published by Informa Publishing and of an extensive list of journal articles published in elite journals such as Lloyd's Maritime and Commercial Law Quarterly, Journal of Business Law, Cambridge Law Journal, Edinburgh Law Review, Law Quarterly Review, Torts Law Journal and Journal of Contract Law. He sits on the editorial boards of the Journal of International Maritime Law, Shipping and Trade Law and editorial committee of the Lloyd's Maritime and Commercial Law Quarterly (International Maritime and Commercial Law Yearbook). He currently teaches Admiralty Law, Charter parties: Law and Practice and Marine Insurance on the LLM Programme and is the Director of Shipping and Trade LLM programmes at Swansea.



**Kasper Holm-
Hemmingsen**

Kasper Holm-Hemmingsen is Senior Director - Global Head of Container S&P at MB Shipbrokers, where he has built extensive expertise in ship sale and purchase, container markets, tanker chartering and newbuildings. Since joining MB Shipbrokers in 2005, he has held various leadership roles, including Director - Head of Container S&P and General Manager, APM Tonnage / Container S&P, overseeing complex maritime transactions and strategic vessel acquisitions. With nearly two decades in shipbroking, Kasper has played a key role in shaping global shipping operations, particularly within container and multipurpose vessel segments.



Joe Bettles

Joe Bettles is a Climate Policy Manager at the Mærsk Mc-Kinney Møller Center for Zero Carbon Shipping, where he focuses on the role of regulation in accelerating maritime decarbonisation. His work centres on the IMO Net-Zero Framework and EU policy, including FuelEU Maritime, and he leads the Center's "Countdown" newsletter series analysing shipping policy developments. Joe has a background in renewable energy and holds a Master's in Public Policy.



Kasper Møller Nielsen

Kasper is the Sustainability Partner of the Mærsk McKinney Møller Center for Zero Carbon Shipping, where he focuses on how to de-risk decarbonization investments. He leads the Sustainability Team at the Center, that maintains a holistic approach to the broader consequences of decarbonization and ensures that the investments our partners eventually make in the transition are de-risked - also long term. Kasper holds a bachelor in Environmental Economics and a Master in Climate Change.



Jonas Axelsen Mundt

Jonas is Assistant Vice President, Claims, Lawyer in Skuld Copenhagen. He has been with Skuld since 2010. He holds a Master of Laws from the University of Copenhagen (2008) and was admitted to the Danish Bar in 2011. Before joining Skuld he held a position in Gorrissen Federspiel Law Firm in Copenhagen from 2008-2010.

**Marie Steen Mikkelsen**

Marie is Senior Claims Executive, Lawyer, in Skuld Copenhagen. She has been with Skuld since 2023. She holds a Master of Laws from the University of Copenhagen (2017) and was admitted to the Danish bar in 2020. Before joining Skuld she worked at offersen:christoffersen law firm in Copenhagen (2021-2023) and Njord Law Firm (2017-2021). She was an external lecturer at University of Copenhagen from 2022-2023.

**Thomas Hechmann**

Thomas Hechmann has built a long career in commercial shipping, including roles at AP Møller and DS Norden, as well as working independently as a consultant in the industry. He is now Head of Sales at the American company Sofar Ocean.



Jakob P. Larsen

Jakob joined BIMCO on 1 June 2018 to become Chief Safety & Security Officer. Within Jakob's scope are all matters related to maritime security including piracy, drug smuggling, war, terrorism, stowaways, mixed mass migration and cyber security. In addition to maintaining a close dialogue with governments and international organizations, his role includes assisting members with all aspects of maritime security.

In 2010, holding the rank of Commander, Jakob left the Danish Navy to become Maritime Security Officer in BIMCO. In 2013, after three successful years in BIMCO, Jakob changed over to Nordic Tankers where he expanded his responsibilities over time to become Head of HSSEQ. In 2015 Jakob went to Maersk Line to become Global Security & Marine QA Manager. During his time in Nordic Tankers and Maersk Line, he managed a number of security challenges all over the world, including operating small tankers and container ships in and out of the Niger Delta, pirate attacks, kidnaps, assassinations, evacuations, drug smuggling and stowaways.



Christian Bækmark Schiolborg

Christian Bækmark Schiolborg is Regulatory Affairs Manager at BIMCO. In 2019 Christian joined the BIMCO regulatory team to work on decarbonisation, environmental, and sustainability issues. Christian represents BIMCO and its members at the International Maritime Organization (IMO), the International Organization for Standardization (ISO), and the European Commission. Prior to joining BIMCO, Christian was Special Advisor on Technical Regulation at the Danish Maritime Authority, representing Denmark at IMO and EU level on issues including fire safety, offshore safety, Port State Control, implementation of the Polar Code, and broader maritime governance. Christian has also served as Head of the Danish delegation to IMO's Sub-Committee on Ship Systems and Equipment. Christian's career began at sea as a cadet on the Training Ship DANMARK, followed by several years with Maersk on container ships and offshore vessels. Ashore, Christian has worked as Ship Surveyor and Port State Control Officer, focusing on safety management audits, Arctic operations, sulphur directive implementation, and safe ship-to-ship cargo transfer. Christian holds a Master's degree in Sustainable Leadership from the Technical University of Denmark (DTU) and is a qualified Marine Chief Engineer and Master Mariner from the Svendborg International Maritime Academy.



Peter Storm

Peter is Contractual Advice Manager at BIMCO and is responsible for advising and guiding BIMCO members on contractual issues and disputes. This includes recommendation of relevant charter party forms, advice on terms and clauses, as well as guidance regarding interpretation and construction of charter parties.

Peter's shipping career began as a trainee in 1994 with a Danish shipowner where he gained experience in both operational and commercial roles. He worked for many years with a major brokering firm holding a variety of positions as a shipbroker before joining BIMCO in 2013. Peter has also been employed within the financial sector for several years.



Christian Hoppe

Christian is BIMCO's Head of Training. He is a lawyer and graduated from the University of Copenhagen with a Master's degree in 2001 and an LL.M. with Distinction from the University of Southampton in 2004. He worked at the Danish Maritime Authority from 2001 until joining the European Commission's Directorate-General for Maritime Transport and Energy in 2005. Christian has been with BIMCO since 2009, being the General Counsel from 2016 to 2025, representing the association at various international meetings and managing a number of contracts and clauses related projects. Christian was seconded to Danish law firm Gorrissen Federspiel from 2017 to 2018 and was admitted to the Danish Bar in February 2019 (practice certificate deposited). From 2022 to 2023, he worked out of BIMCO's Singapore office whilst being part-time seconded to BW Group.



Ayako Odashima

Ayako is a Training Manager at BIMCO, and is responsible for marketing and implementation of BIMCO's training courses worldwide. Prior to joining BIMCO in 2015, Ayako has worked for various international organizations, including UNICEF, FAO, WFP and UNOPS, and has been responsible for large-scale emergency logistics and coordinated training programs on humanitarian logistics and supply chain management in Asia, Africa, Europe and in the Middle East. Ayako holds a MSc in International Relations from London School of Economics and BA from Boston University.



Mette Juul Madsen

Mette is a Training Manager at BIMCO, delivering both online and face-to-face training courses that cover key commercial shipping topics to a global audience. Mette's responsibilities include course planning and implementation, and she is assisting with the development of new training activities.

Mette was part of BIMCO's Training department from 2012 to 2017, and joined again in 2023. Mette holds a MSc in Business, Language and Culture from Copenhagen Business School.

KolleKolle

Frederiksborgvej 105,
3500 Værløse, Danmark
+45 44 98 42 22
www.kollekolle.dk





For more information, please contact:

Address: Bagsvaerdvej 161, DK-2880 Bagsvaerd, Denmark

Phone: +45 4436 6832

Email: training@bimco.org

Web: www.bimco.org/training



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